

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WRAZ-TV RA1/Dur	Date 10/15/12
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I, Stephanie Maroney

do hereby request station time concerning the following issue:

American Crossroads
 1401 New York Avenue Suite 1200
 Washington, DC 20005
 Treasurer: Margee Clancy

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Total Charges:

This broadcast time will be used by: American Crossroads

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐ Yes
 ☒ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Treasurer Margee Clancy

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

10/12/12 Steph Mury
Date Signature

703-299-1760

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted

☐ Accepted in Part

☐ Rejected

[Signature]
Signature

Dorel Strach
Printed Name

NSM
Title

CONTRACT

WRAZ
Diamond View Office Building
512 S. Mangum St.
Durham, NC 27701
(919)821-8514

And:

Crossroads Media LLC
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

<u>Contract / Revision</u> 115267 /		<u>Alt Order #</u> 06233119
<u>Product</u> AMERICAN CROSSROADS		
<u>Contract Dates</u> 10/16/12 - 10/22/12		<u>Estimate #</u> 693
<u>Advertiser</u> American Crossroads		<u>Original Date / Revision</u> 07/13/12 / 10/12/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WRAZ	<u>Account Executive</u> N Welte	<u>Sales Office</u> Philadelphia Tel
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u> 11	<u>Product Code</u> 27
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WRAZ	10/16/12	10/19/12	7-8a M-F	7-8a		:30			NM	4	\$1,400.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$350.00			
N 2	WRAZ	10/22/12	10/22/12	7-8a M-F	7-8a		:30			NM	1	\$350.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$350.00			
N 3	WRAZ	10/16/12	10/19/12	8-9a M-F	8-9am		:30			NM	4	\$1,400.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$350.00			
N 4	WRAZ	10/22/12	10/22/12	8-9a M-F	8-9am		:30			NM	1	\$350.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$350.00			
N 5	WRAZ	10/16/12	10/19/12	9-10a M-F	9-10a		:30			NM	4	\$1,000.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$250.00			
N 6	WRAZ	10/22/12	10/22/12	9-10a M-F	9-10a		:30			NM	1	\$250.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$250.00			
N 7	WRAZ	10/17/12	10/19/12	3-4p M-F	3-4p		:30			NM	2	\$300.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	--W-F--				2	\$150.00			
N 8	WRAZ	10/16/12	10/18/12	3-4p M-F	3-4p		:30			NM	4	\$600.00
		Issue Class 1										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-T-T---				4	\$150.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In compliance with FCC rules, Capitol Broadcasting does not discriminate in advertising arrangements on the basis of race or ethnicity. Any advertising arrangement with any station intended by the advertiser to discriminate in such manner shall be considered null and void.



WRAZ
Diamond View Office Building
512 S. Mangum St.
Durham, NC 27701
(919)821-8514

Contract / Revision	Alt Order #
115267 /	06233119

Contract Dates	Product	Estimate #
10/16/12 - 10/22/12	AMERICAN CROSSROADS	693

Advertiser	Original Date / Revision
American Crossroads	07/13/12 / 10/12/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 9	WRAZ	10/22/12	10/22/12	3-4p M-F	3-4p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	1-----				1	\$150.00			
N 10	WRAZ	10/16/12	10/19/12	4-5p M-F	4-5p		:30			NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-TWTF--				3	\$200.00			
N 11	WRAZ	10/22/12	10/22/12	4-5p M-F	4-5p		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	1-----				1	\$200.00			
N 12	WRAZ	10/16/12	10/19/12	7-730p M-F	7-7:30p		:30			NM	3	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-TWTF--				3	\$750.00			
N 13	WRAZ	10/22/12	10/22/12	7-730p M-F	7-7:30p		:30			NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	1-----				1	\$750.00			
N 14	WRAZ	10/16/12	10/19/12	WRAL's 10p News On Fox 5(Late News			:30			NM	3	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-TWTF--				3	\$800.00			
N 15	WRAZ	10/22/12	10/22/12	WRAL's 10p News On Fox 5(Late News			:30			NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	1-----				1	\$800.00			
N 16	WRAZ	10/20/12	10/20/12	WRAL's 10pm News on Fox 5(Late News			:30			NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-----1-				1	\$800.00			
N 17	WRAZ	10/21/12	10/21/12	WRAL's 10pm News on Fox 5(Late News			:30			NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-----1				1	\$800.00			
D 18	WRAZ	10/19/12	10/19/12	Fri Prime 8-9p	8-9p		:30			NM	0	\$0.00
N 19	WRAZ	10/21/12	10/21/12	NFL Panthers Game	Panthers Game		:30			NM	1	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-----1				1	\$8,000.00			
N 20	WRAZ	10/18/12	10/18/12	MLB Prime LCS	MLB Prime LCS	---1---	:30	1	\$2,500.00	NM	1	\$2,500.00
N 21	WRAZ	10/16/12	10/19/12	11-1130p M-F	11-1130p		:30			NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/15/12	10/21/12	-TWTF--				1	\$350.00			
N 22	WRAZ	10/21/12	10/21/12	11:05 - 11:35p Sun	11:05 - 11:35p	-----1	:30	1	\$200.00	NM	1	\$200.00

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<u>Advertiser</u>	<u>Original Date / Revision</u>
American Crossroads	07/13/12 / 10/12/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 23	WRAZ	10/21/12	10/21/12	11:05 - 11:35p Sun	11:05 - 11:35p	-----1	:30	1	\$200.00	NM	1	\$200.00
Issue Class 1												
Totals											41	\$25,650.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/22/12	41	\$25,650.00	\$21,802.50
Totals	41	\$25,650.00	\$21,802.50

Signature: _____ **Date:** _____

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